# Project for Improving Efficiency of Agriculture Processing Operation and Cost Reduction



## OTAGAI Forum Association

12<sup>th</sup> February 2016 TAKEFU SPECIAL STEEL CO., LTD. Planning design dep. Hiroyuki Okubo

#### 1.Benefit for Thailand

OTAGAI Forum Association

■ Major agricultural products in Thailand rice, cassava, corn, sugar cane, rubber, fruits, and the other (quoting from MAFF of Japan)

#### Proposal blades with Takefu technique

**Running cost reduction with long lasting** 



#### 2. Selling point

## OTAGAI Forum Association

■ Selling point

Supplying original blade steel and also blades with its "clad" technique (joining technique for different kind of metal) makes improve functionality.



pic. Agliculture crashing blade Examples

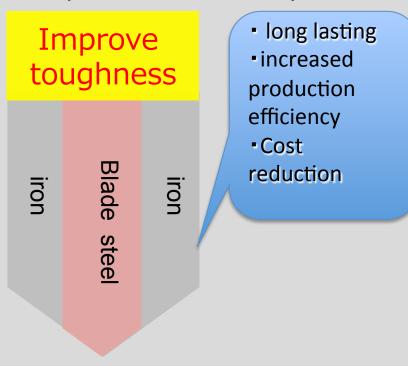


Fig.. Agliculture crashing blade (sectional view)



#### 3. OTAGAI point

## OTAGAI Forum Association

■ Road to Realization

< Current situation >

Looking for opportunities to connect with production factory and machine makers. So far, it is difficult to meet this industry.

<Request>

Would like to matching with company who will lead us opportunities, or partner company. (distribute company)



Good business chance to partner company so that our special technique blades are not common yet in Thailand.

#### 4. Summarize

### OTAGAI Forum Association

- We already have achieved supplying record and production efficiency in offering blade industry. Therefore we can show our record same as here in Thailand.
- We would like to make the most use of "Clad Metal" (joining steels with different kind of metal) production techniques for agriculture blades.
- We would like to contribute for agriculture industry growth in Thailand with local company.



## 5. Company Information OTAGAI Forum Association

Office & Factory: 21-2-1, Shiromaru-cho, Echizen-city, Fukui

Capital: 50 million

Number of Employees: 48

Major Business Activities:

- 1) Make to order & sale of Clad Metal (composite metal)
- 20riginal blade steel
- 3 Processing in trust with production factory equipment
- 4 Sales final products with utilized Clad Metal (Clad Art)

#### [Current development project]

Underdevelopment of special titanium for medical blades.

<Needs>

Downsizing medical devices and improvement of strength deterioration.

<Merit>

This titanium can be good extension with strength more than conventional titanium.

